

Company Number: 517944

ULSU Trading Limited

Directors' Report and Unaudited Financial Statements

for the financial year ended 30 September 2023

ULSU Trading Limited

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ULSU Trading Limited

DIRECTORS AND OTHER INFORMATION

Directors

Martin Ryan
Ronan Cahill (Appointed 9 June 2023)
Sean Mulkern (Resigned 20 October 2022)
Alice Hynes (Resigned 20 October 2022)
Emily Rosenkranz (Appointed 9 June 2023)
Cillian O'Donohue (Resigned 20 October 2022)
Laura Corcoran
Kieran Guiry
Maeve Rutledge
Maeve Gilmore
Katie Martin (Appointed 9 June 2023)

Company Secretary

Tony Bourke

Company Number

517944

Registered Office

University of Limerick Students Union
Plassey
Co. Limerick

Business Address

University of Limerick Students Union
University of Limerick
Castletroy,
Co. Limerick

Accountants

Murphy O'Connor Accountants
26 Mallow Street
Limerick
V94 V049

Bankers

Allied Irish Bank
106/108 O'Connell Street
Limerick

Ulster Bank
95 O'Connell Street
Limerick

Bank of Ireland
Castletroy
Limerick

ULSU Trading Limited
DIRECTORS AND OTHER INFORMATION
Solicitors

Dundon Callanan
17 The Crescent
Limerick

ULSU Trading Limited

DIRECTORS' REPORT

for the financial year ended 30 September 2023

The directors present their report and the unaudited financial statements for the financial year ended 30 September 2023.

Principal Activity and Review of the Business

The principal activity of the company is student entertainment, events, merchandise and other social activities at the University of Limerick.

There has been no significant change in these activities during the financial year ended 30 September 2023.

Results and Dividends

The (loss)/profit for the financial year after providing for depreciation and taxation amounted to €(92,372) (2022 - €4,508).

The directors do not recommend payment of a dividend.

At the end of the financial year, the company has assets of €202,375 (2022 - €259,280) and liabilities of €248,897 (2022 - €213,430). The net assets of the company have decreased by €(92,372).

Directors and Secretary

The directors who served throughout the financial year, except as noted, were as follows:

Martin Ryan
Ronan Cahill (Appointed 9 June 2023)
Sean Mulkern (Resigned 20 October 2022)
Alice Hynes (Resigned 20 October 2022)
Emily Rosenkranz (Appointed 9 June 2023)
Cillian O'Donohue (Resigned 20 October 2022)
Laura Corcoran
Kieran Guiry
Maeve Rutledge
Maeve Gilmore
Katie Martin (Appointed 9 June 2023)

The secretary who served throughout the financial year was Tony Bourke.

The directors' and the secretary's interests in the shares of the company are as follows:

Name	Class of Shares	Number Held At 30/09/23	Number Held At 01/10/22
Martin Ryan	Ordinary Shares of € 1.00 each	1	1

Ronan Cahill, Sean Mulkern, Alice Hynes, Emily Rosenkranz, Cillian O'Donohue, Laura Corcoran, Kieran Guiry, Maeve Rutledge, Maeve Gilmore and Katie Martin had no direct beneficial interest in the shares of the company at the beginning or end of the financial year.

There were no changes in shareholdings between 30 September 2023 and the date of signing the financial statements.

In accordance with the company's Constitution, the directors retire by rotation and, being eligible, offer themselves for re-election.

ULSU Trading Limited

DIRECTORS' REPORT

for the financial year ended 30 September 2023

Future Developments

The company plans to continue its present activities. Employees are kept as fully informed as practicable about developments within the business.

Post Balance Sheet Events

There have been no significant events affecting the company since the financial year-end.

Taxation Status

The company is a close company within the meaning of the Taxes Consolidation Act, 1997.

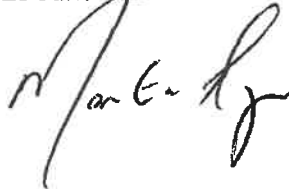
Accounting Records

To ensure that adequate accounting records are kept in accordance with sections 281 to 285 of the Companies Act 2014, the directors have employed appropriately qualified accounting personnel and have maintained appropriate computerised accounting systems. The accounting records are located at the company's office at University of Limerick Students Union, Plassey, Co. Limerick.

Signed on behalf of the board

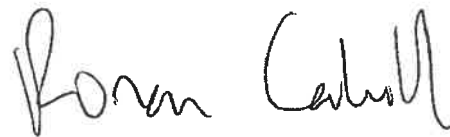
Martin Ryan
Director

28 June 2024



Ronan Cahill
Director

28 June 2024



ULSU Trading Limited

DIRECTORS' RESPONSIBILITIES STATEMENT

for the financial year ended 30 September 2023

General responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable Irish law and regulations.

Irish company law requires the directors to prepare financial statements for each financial year. Under the law the directors have elected to prepare the financial statements in accordance with the Companies Act 2014 and FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" issued by the Financial Reporting Council. Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the assets, liabilities and financial position of the company as at the financial year end date and of the profit or loss of the company for the financial year and otherwise comply with the Companies Act 2014.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the company financial statements and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether the financial statements have been prepared in accordance with applicable accounting standards, identify those standards, and note the effect and the reasons for any material departure from those standards; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for ensuring that the company keeps or causes to be kept adequate accounting records which correctly explain and record the transactions of the company, enable at any time the assets, liabilities, financial position and profit or loss of the company to be determined with reasonable accuracy, enable them to ensure that the financial statements and Directors' Report comply with the Companies Act 2014. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

ULSU Trading Limited

DIRECTORS' RESPONSIBILITIES STATEMENT

for the financial year ended 30 September 2023

Directors' declaration on unaudited financial statements

In relation to the financial statements which comprise the Profit and Loss Account, the Balance Sheet, the Statement of Changes in Equity, the Statement of Cash Flows and the related notes:

The directors approve these financial statements and confirm that they are responsible for them, including selecting the appropriate accounting policies, applying them consistently and making, on a reasonable and prudent basis, the judgements underlying them. They have been prepared on the going concern basis on the grounds that the company will continue in business.

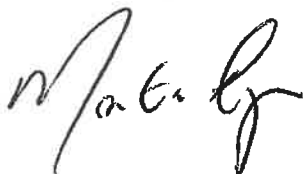
The directors confirm that they have made available to Murphy O'Connor Accountants, all the company's accounting records and provided all the information, books and documents necessary for the compilation of the financial statements.

The directors confirm that to the best of their knowledge and belief, the accounting records reflect all the transactions of the company for the financial year ended 30 September 2023.

Signed on behalf of the board

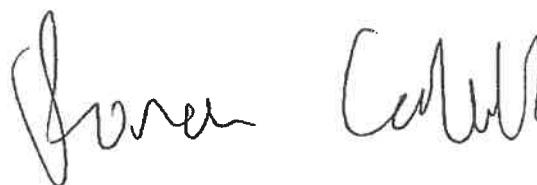
Martin Ryan
Director

28 June 2024



Ronan Cahill
Director

28 June 2024



ULSU Trading Limited
ACCOUNTANTS' REPORT
to the Board of Directors on the Compilation of the
unaudited financial statements of ULSU Trading
Limited
for the financial year ended 30 September 2023

In accordance with our engagement letter and in order to assist you to fulfil your duties under the Companies Act 2014, we have compiled for your approval the financial statements of the company for the financial year ended 30 September 2023 as set out on pages 10 to 21 which comprise the Profit and Loss Account, the Balance Sheet, the Statement of Changes in Equity, the Statement of Cash Flows and the related notes from the company's accounting records and from information and explanations you have given to us.

As a practising member of the Institute of Chartered Accountants Ireland, we are subject to its ethical and other professional requirements which are detailed at <https://www.charteredaccountants.ie/Professional-Standards/Home>

This report is made solely to the Board of Directors of ULSU Trading Limited, as a body, in accordance with the terms of our engagement. Our work has been undertaken so that we might compile the financial statements that we have been engaged to compile, report to the company's Board of Directors that we have done so, and state those matters that we have agreed to state to them in this report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and its Board of Directors, as a body, for our work or for this report.

We have carried out this engagement in accordance with guidance issued by Chartered Accountants Ireland and have complied with the relevant ethical guidance laid down by Chartered Accountants Ireland relating to members undertaking the compilation of financial statements.

You have acknowledged on the Balance Sheet for the year ended 30 September 2023 your duty to ensure that ULSU Trading Limited has kept adequate accounting records and to prepare statutory financial statements that give a true and fair view of the assets, liabilities, financial position and loss of ULSU Trading Limited. You consider that ULSU Trading Limited is exempt from the statutory audit requirement for the financial year.

We have not been instructed to carry out an audit or a review of the financial statements of ULSU Trading Limited. For this reason, we have not verified the adequacy, accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the statutory financial statements.

MURPHY O'CONNOR ACCOUNTANTS
26 Mallow Street
Limerick
V94 V049

28 June 2024

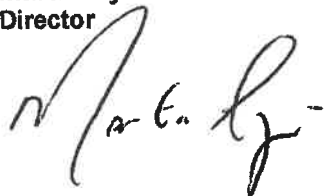
Murphy O'Connor Accountants
26, Mallow Street, Limerick,
Ireland.
Tel. (061) 314266 Fax. (061) 314393
email: info@murphyoconnor.ie

ULSU Trading Limited
PROFIT AND LOSS ACCOUNT
for the financial year ended 30 September 2023

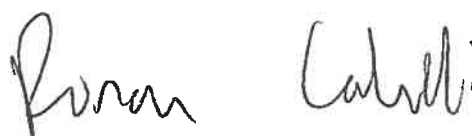
	Notes	2023 €	2022 €
Turnover		535,710	464,874
Cost of sales		(479,704)	(338,349)
Gross profit		56,006	126,525
Administrative expenses		(161,574)	(121,373)
(Loss)/profit before taxation		(105,568)	5,152
Tax on (loss)/profit	5	13,196	(644)
(Loss)/profit for the financial year	12	(92,372)	4,508
Total comprehensive income		(92,372)	4,508

Approved by the board on 28 June 2024 and signed on its behalf by:

Martin Ryan
Director



Ronan Cahill
Director



ULSU Trading Limited

BALANCE SHEET

as at 30 September 2023

	Notes	2023 €	2022 €
Fixed Assets			
Tangible assets	6	1,170	1,105
Current Assets			
Stocks	7	13,488	14,900
Debtors	8	45,647	29,288
Cash and cash equivalents		142,070	213,987
		201,205	258,175
Creditors: amounts falling due within one year	10	(265,619)	(216,956)
Net Current (Liabilities)/Assets		(64,414)	41,219
Total Assets less Current Liabilities		(63,244)	42,324
Provisions for liabilities	11	16,722	3,526
Net (Liabilities)/Assets		(46,522)	45,850
Equity			
Called up share capital presented as equity		1	1
Retained earnings	12	(46,523)	45,849
Equity attributable to owners of the company		(46,522)	45,850

ULSU Trading Limited

BALANCE SHEET

as at 30 September 2023

The financial statements have been prepared in accordance with the small companies' regime.

We as Directors of ULSU Trading Limited, state that -

(a) the company is availing itself of the exemption provided for by Chapter 15 of Part 6 of the Companies Act 2014,

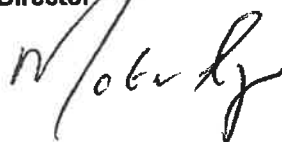
(b) the company is availing itself of the exemption on the grounds that the conditions specified in section 358 are satisfied,

(c) the shareholders of the company have not served a notice on the company under section 334(1) in accordance with section 334(2),

(d) we acknowledge the company's obligations under the Companies Act 2014, to keep adequate accounting records and prepare financial statements which give a true and fair view of the assets, liabilities and financial position of the company at the end of its financial year and of its profit or loss for such a financial year and to otherwise comply with the provisions of the Companies Act 2014 relating to financial statements so far as they are applicable to the company.

Approved by the board on 28 June 2024 and signed on its behalf by:

Martin Ryan
Director



Ronan Cahill
Director



ULSU Trading Limited
STATEMENT OF CHANGES IN EQUITY
as at 30 September 2023

	Called up share capital €	Retained earnings €	Total €
At 1 October 2021	<u>1</u>	<u>41,341</u>	<u>41,342</u>
Profit for the financial year	-	4,508	4,508
At 30 September 2022	<u>1</u>	<u>45,849</u>	<u>45,850</u>
Loss for the financial year	-	(92,372)	(92,372)
At 30 September 2023	<u>1</u>	<u>(46,523)</u>	<u>(46,522)</u>

ULSU Trading Limited
STATEMENT OF CASH FLOWS
for the financial year ended 30 September 2023

	Notes	2023 €	2022 €
Cash flows from operating activities			
(Loss)/profit for the financial year		(92,372)	4,508
Adjustments for:			
Tax on (loss)/profit on ordinary activities		(13,196)	644
Depreciation		660	207
		<u>(104,908)</u>	<u>5,359</u>
Movements in working capital:			
Movement in stocks		1,412	(1,054)
Movement in debtors		(16,359)	(3,029)
Movement in creditors		102,418	7,456
		<u>(17,437)</u>	<u>8,732</u>
Cash flows from investing activities			
Payments to acquire tangible assets		(725)	(1,312)
Cash flows from financing activities			
Advances to connected parties		-	9,276
Movement in funding from connected parties		(41,495)	98,136
		<u>(41,495)</u>	<u>107,412</u>
Net cash (used in)/generated from financing activities			
		<u>(59,657)</u>	<u>114,832</u>
Net (decrease)/increase in cash and cash equivalents			
Cash and cash equivalents at beginning of financial year		198,527	83,695
		<u>138,870</u>	<u>198,527</u>
Cash and cash equivalents at end of financial year	9	138,870	198,527

ULSU Trading Limited

NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 September 2023

1. General Information

ULSU Trading Limited is a company limited by shares incorporated in Ireland. University of Limerick Students Union, Plassey, Co. Limerick is the registered office, which is also the principal place of business of the company. The nature of the company's operations and its principal activities are set out in the Directors' Report. The financial statements have been presented in Euro (€) which is also the functional currency of the company.

2. Summary of Significant Accounting Policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company financial statements.

Statement of compliance

The financial statements of the company for the year ended 30 September 2023 have been prepared on the going concern basis and in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (FRS 102).

Basis of preparation

The financial statements have been prepared on the going concern basis and in accordance with the historical cost convention except for certain properties and financial instruments that are measured at revalued amounts or fair values, as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for assets. The financial reporting framework that has been applied in their preparation is the Companies Act 2014 and FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" issued by the Financial Reporting Council.

The company qualifies as a small company as defined by section 280A of the Companies Act 2014 in respect of the financial year, and has applied the rules of the 'Small Companies Regime' in accordance with section 280C of the Companies Act 2014.

Turnover

Turnover comprises income received from activities related to the students' union exclusive of trade discounts and value added tax.

Tangible assets and depreciation

Tangible assets are stated at cost or at valuation, less accumulated depreciation. The charge to depreciation is calculated to write off the original cost or valuation of tangible assets, less their estimated residual value, over their expected useful lives as follows:

Fixtures, fittings and equipment	- 33.33% Straight Line
----------------------------------	------------------------

The carrying values of tangible fixed assets are reviewed annually for impairment in periods if events or changes in circumstances indicate the carrying value may not be recoverable.

Stocks

Stocks are valued at the lower of cost and net realisable value. Stockss are determined on a first-in first-out basis. Cost comprises expenditure incurred in the normal course of business in bringing stocks to their present location and condition. Full provision is made for obsolete and slow moving items. Net realisable value comprises actual or estimated selling price (net of trade discounts) less all further costs to completion or to be incurred in marketing and selling.

ULSU Trading Limited

NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 September 2023

Trade and other debtors

Trade and other debtors are initially recognised at fair value and thereafter stated at amortised cost using the effective interest method less impairment losses for bad and doubtful debts except where the effect of discounting would be immaterial. In such cases the receivables are stated at cost less impairment losses for bad and doubtful debts.

Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and in hand, demand deposits with banks and other short-term highly liquid investments with original maturities of three months or less and bank overdrafts. In the Balance Sheet bank overdrafts are shown within Creditors.

Provisions

Provisions are recognised when the company has a present legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the same value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

Trade and other creditors

Trade and other creditors are initially recognised at fair value and thereafter stated at amortised cost using the effective interest rate method, unless the effect of discounting would be immaterial, in which case they are stated at cost.

Related parties

For the purposes of these financial statements a party is considered to be related to the company if:

- the party has the ability, directly or indirectly, through one or more intermediaries to control the company or exercise significant influence over the company in making financial and operating policy decisions or has joint control over the company;
- the company and the party are subject to common control;
- the party is an associate of the company or forms part of a joint venture with the company;
- the party is a member of key management personnel of the company or the company's parent, or a close family member of such as an individual, or is an entity under the control, joint control or significant influence of such individuals;
- the party is a close family member of a party referred to above or is an entity under the control or significant influence of such individuals; or
- the party is a post-employment benefit plan which is for the benefit of employees of the company or of any entity that is a related party of the company.

Close family members of an individual are those family members who may be expected to influence, or be influenced by, that individual in their dealings with the company.

ULSU Trading Limited

NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 September 2023

Taxation and deferred taxation

Current tax represents the amount expected to be paid or recovered in respect of taxable profits for the financial year and is calculated using the tax rates and laws that have been enacted or substantially enacted at the Balance Sheet date.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more tax in the future, or a right to pay less tax in the future. Timing differences are temporary differences between the company's taxable profits and its results as stated in the financial statements.

Deferred tax is measured on an undiscounted basis at the tax rates that are anticipated to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Ordinary share capital

The ordinary share capital of the company is presented as equity.

3. Operating (loss)/profit	2023	2022
	€	€
Operating (loss)/profit is stated after charging:		
Depreciation of tangible assets	660	207

Operating profit/(loss) relates to continuing operations.

4. Employees

The average monthly number of employees, including directors, during the financial year was 6, (2022 - 6).

	2023	2022
	Number	Number
Part Time	6	6

ULSU Trading Limited

NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 September 2023

5. Tax on (loss)/profit

	2023 €	2022 €
(a) Analysis of charge in the financial year		
Current tax:		
Corporation tax at 12.50% (2022 - 12.50%) (Note 5 (b))	-	644
Deferred tax:		
Origination and reversal of timing differences	(13,196)	-
Total deferred tax	(13,196)	-
Tax on profit (Note 5 (b))	(13,196)	644

(b) Factors affecting tax charge for the financial year

The tax assessed for the financial year differs from the standard rate of corporation tax in the Republic of Ireland 12.50% (2022 - 12.50%). The differences are explained below:

	2023 €	2022 €
(Loss)/profit taxable at 12.50%	(105,568)	5,152
(Loss)/profit before tax multiplied by the standard rate of corporation tax in the Republic of Ireland at 12.50% (2022 - 12.50%)	(13,196)	644
Effects of:		
Utilisation of tax losses	13,196	-
Deferred tax	(13,196)	-
Total tax charge for the financial year (Note 5 (a))	(13,196)	644

No charge to tax arises due to tax losses incurred.

ULSU Trading Limited

NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 September 2023

6. Tangible assets

	Fixtures, fittings and equipment €	Total €
Cost		
At 1 October 2022	27,688	27,688
Additions	725	725
At 30 September 2023	28,413	28,413
Depreciation		
At 1 October 2022	26,583	26,583
Charge for the financial year	660	660
At 30 September 2023	27,243	27,243
Net book value		
At 30 September 2023	1,170	1,170
At 30 September 2022	1,105	1,105

7. Stocks

	2023 €	2022 €
Goods for resale	13,488	14,900

The replacement cost of stock did not differ significantly from the figures shown.

8. Debtors

	2023 €	2022 €
Trade debtors	28,784	-
Other debtors	6,433	5,833
Taxation	8,603	21,475
Prepayments	1,827	1,980
	45,647	29,288

Other Debtors consists of the following:
PCC Sponsored Events - €6,433

9. Cash and cash equivalents

	2023 €	2022 €
Cash and bank balances	142,070	213,987
Bank overdrafts	(3,200)	(15,460)
	138,870	198,527

ULSU Trading Limited

NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 September 2023

10. Creditors	2023	2022
Amounts falling due within one year	€	€
Amounts owed to credit institutions	3,200	15,460
Trade creditors	152,991	50,683
Amounts owed to connected parties (Note 14)	94,830	136,325
Taxation	4,167	607
Other creditors	6,931	6,931
Accruals	3,500	6,950
	<u>265,619</u>	<u>216,956</u>

Other Creditors consists of the following:
 PSU Inter Company charges - €5,778
 Debtor Overpayment to be refunded - €1,153

11. Provisions for liabilities

The amounts provided for deferred taxation are analysed below:

	Losses	Total	Total
	€	2023 €	2022 €
At financial year start	(3,526)	(3,526)	(4,170)
Charged to profit and loss	(13,196)	(13,196)	-
Utilised during the financial year	-	-	644
At financial year end	<u>(16,722)</u>	<u>(16,722)</u>	<u>(3,526)</u>

12. Profit and loss account

	2023	2022
	€	€
At 1 October 2022	45,849	41,341
(Loss)/profit for the financial year	<u>(92,372)</u>	<u>4,508</u>
At 30 September 2023	<u>(46,523)</u>	<u>45,849</u>

13. Capital commitments

The company had no material capital commitments at the financial year-ended 30 September 2023.

ULSU Trading Limited

NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 30 September 2023

14. Related party transactions

The following amounts are due to other connected parties:

	2023	2022
	€	€
UL Students Union Company Limited by Guarantee	94,830	136,325

The company is a company limited by shares, where the shares are held by the company's General Manager in trust for the University of Limerick Students Union, who is the 100% beneficial shareholder of the company.

The company does not trade with the Union. The Union does incur some shared costs with the company and these are charged to the company through associated party accounts.

The Union provides finance to the company depending on the company's cashflow. Any financing is short term, interest free and repayable on demand. The Union and the company do not prepare consolidated accounts as they carry on dissimilar roles and the Union is a student representative organisation while the company carries on student events, merchandise sales and ancillary activities.

In the opinion of the directors these amounts arise in the ordinary course of business and the terms of the amounts due are in accordance with the terms ordinarily offered by the company.

15. Controlling interest

The directors of the company are the ultimate controlling party.

16. Post-Balance Sheet Events

There have been no significant events affecting the company since the financial year-end.

17. Approval of financial statements

The financial statements were approved and authorised for issue by the board of directors on 28 June 2024.

ULSU TRADING LIMITED

SUPPLEMENTARY INFORMATION

RELATING TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 SEPTEMBER 2023

ULSU Trading Limited

SUPPLEMENTARY INFORMATION RELATING TO THE FINANCIAL STATEMENTS

TRADING STATEMENT

for the financial year ended 30 September 2023

	2023 €	2022 €
Sales	535,710	464,874
Cost of sales		
Opening stock	14,900	13,846
Purchases	478,292	339,403
	493,192	353,249
Closing stock	(13,488)	(14,900)
	479,704	338,349
Gross profit	56,006	126,525
Administrative expenses		
Wages and salaries	53,855	7,817
Employer's NI/PRSI contributions	5,614	738
Staff training	5,553	2,568
Administration expenses	10,755	17,186
Insurance	6,512	12,206
Computer bureau costs	9,211	13,298
Printing, postage and stationery	4,705	8,035
Marketing expenses	27,196	41,863
Charity Donations	10,170	-
Telephone	2,944	394
Legal and professional	16,844	11,028
Accountancy	3,500	3,383
Bank charges	2,836	580
General expenses	1,219	2,070
Depreciation of tangible assets	660	207
	161,574	121,373
Net (loss)/profit	(105,568)	5,152